



Gram Training Center

Course Description

Products in General

Purpose: To give the participants common knowledge about our product program for process ventilation as well as the several combinations and options included.

Participants: The course opposed salesmen of V.Aa. Gram-components for process ventilation.

Content: *During the course Products in general you will be introduced to the product assortment of V.Aa. Gram A/S concerning application and dimensioning of the single components.*

Many components can be combined, and we know, that using the right combination of standard components you are able to solve almost all task in today's industry.

Focus will be on application, dimensioning and last but not least the sales parameters for the single components.

A part of the course will be hands-on in the Gram Training Center, so that after the course you will know all the good arguments for choosing the specific V.Aa. Gram-products in your next negotiation or offer.

Dates: As required

Duration: Appr. 5 hours plus lunch and eventually a tour through the production units

Course fee: None (lunch included)

Place: All courses are held at Gram Training Center, Lysbjergvej 10, Hammelev, DK-6500 Vojens

Registration: Please contact our Sales department under sales@vaagram.dk